

expertek

At Expertek, our mission has always been simple: “Provide the finest enterprise software available supported by a staff of knowledgeable and committed professionals.” Founded in 1991, Expertek is today New England’s largest systems provider to wholesale distributors. In 2003, we expanded into the South and currently service clients in Florida, Georgia, Mississippi and Louisiana.

We have a team of experienced professionals who are passionately committed to what they do. Our business consultants have hands on industry experience and most have worked with distributors for at least a decade.



“Prospects often ask us about what sets apart from our competition”, explains Ken Mostello, the firm’s president and a co-founder. “I tell them it’s three things. First and foremost, everyone at Expertek understands our mission. That mission is to use our technology products and our expertise to build better distributors. We are a results-focused company. Our engagements are complete when the business objectives are realized. Secondly, you need to have the right people and the right products. Our business consultants are continually schooled in best practices and we carefully evaluate and train on all the products we represent. Lastly, our staff needs to be accessible and engaged when our clients need them, and that principle starts at the top. Unfortunately, technology today is often used to remove the human element in the conduct of business. This development is often seen in our larger competitors who frustrate their clients by putting more and more obstacles in the way of getting service. At Expertek, we are sized to have the resources our clients need without sacrificing personal service.”

In two of the past three years, Expertek Systems was the leading national business partner for Infor’s Distribution Essentials SX.Enterprise System. SX.Enterprise is the only distribution system we sell. Quite simply, SX is the most successful distribution system in the Infor family, outselling all other products combined. Of all the software products available today, SX leads the pack in the comprehensiveness and depth of functionality that make successful distributors. Moreover, SX is a product that is developed and backed by Infor, a billion-dollar manufacturing and distribution software company, assuring the SX’s longevity and protecting your long-term investment. At Expertek, we believe that the products that serve our clients best are those that improve productivity, cash flow, customer service, and help to drive sales growth. Expertek and Infor excel at helping our clients achieve those goals.