

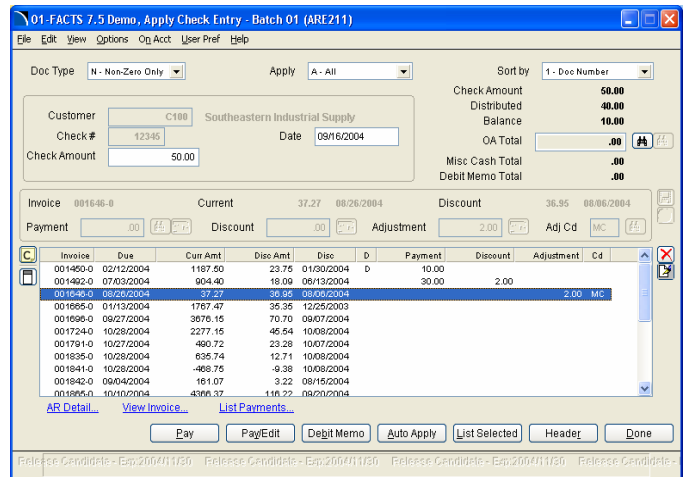


Infor ERP FACTS: Version 7.5

Continuing Infor's
commitment to focus
on essentials for
distributors, Infor ERP
FACTS 7.5 became
available April 30, 2005.

Enhanced Cash Application: Cash Application & Adjustment Entry has a fresh new look and several functional enhancements to make cash application faster and easier. Enhancements include new document filters and sorts during check application, instant access to customer and AR document notes, and debit memo creation and application.

Enhanced Bank Reconciliation: Not just a simple check reconciliation, the new bank reconciliation tracks every time cash is deposited and leaves the bank. An advanced Deposit Entry system allows the distributor to combine or split out checks and cash for a precise reflection of bank activity. Transactions can be edited for easy bank reconciliation at the end of the month.



Apply checks quickly with the new Enhanced Cash Application

Sales Order and Purchase Order Document Notes: Improve organizational communication with Document Notes. Unlimited notes can be created per document or document line. Additionally, not every note on every document has to be created from scratch. Users can:

- Transfer Customer, Item, and Vendor Notes to Sales and Purchase Order documents
- Transfer Quote Notes to Sales Orders documents
- Transfer Sales Order Notes to tied Purchase Order lines



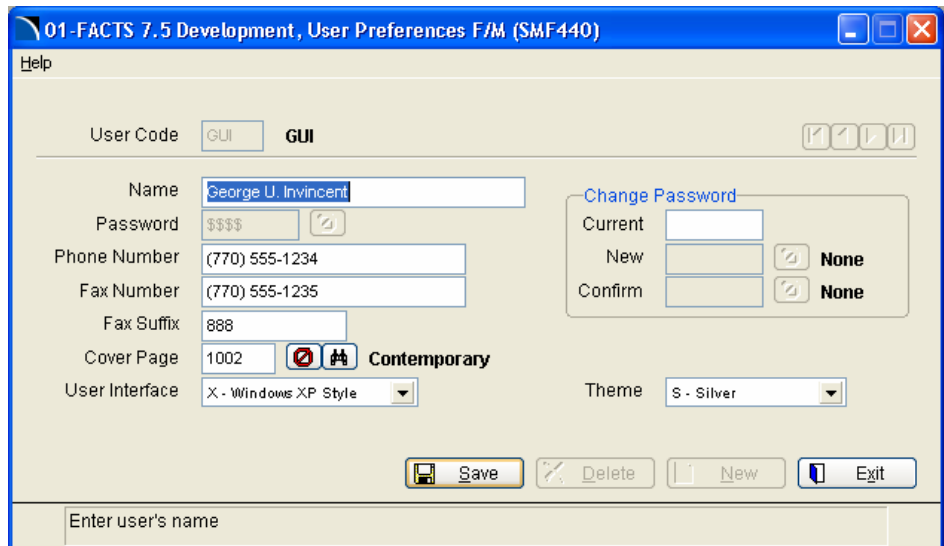
ENHANCED QUOTE WIN/LOSS INFORMATION ...

Looking to get more visibility into quote tracking? Quotes will now contain new fields for tracking quote status: Status (Accepted/Declined/Partially Converted/Expired/Open), Date Accepted, Date Declined, and Reason Declined. The Reason Declined field will be driven off of standard Lost Sale Reason Codes in Infor ERP FACTS.

Expanded Information in Item Ledgers: Ledgers created by item adjustments will contain the adjustment code entered at the time of adjustment entry, including those adjustments created through physical inventory counts. Additionally, the user code of the user that created the adjustment will be displayed in the ledgercard.

Suggested PO/Transfer by Item Type: Some distributors prefer to create suggested purchase orders or transfers for only certain item types, such as non-stock items or temporary items. This enhancement allows the distributor to specify the behavior for each item type when a backorder occurs, such as Always Create Suggested PO, Always Ask Based on Primary Vendor, Always Ask Based on Restock Path and Never Ask.

User Preferences File Maintenance: Users can now change their own password, user interface preferences, and phone/fax information! Each user simply uses the User Preferences F/M to change their own information.



User Preferences File Maintenance

Past Sales Report: This new report harvests data from the past invoice history files. Distributors can use this report to glean history on invoice-specific sales information. Sort orders include Invoice, Document, Customer, Customer Class or Salesperson/Territory with each sort narrowed further by a beginning and ending range. The user may select an Item, Vendor, Item Class or any combination thereof to print only the lines which meet the given criteria. Ship-to-information may also be included.

Verisign Payment Services Integration: Introducing an integration to Verisign's Payflow Pro Client, which allows the distributor to process credit card payments over the internet quickly from within Infor ERP FACTS. Take credit card payments for sales order transactions and get fast, internet-based approval - no more separate credit card machine.

And More! As with every Infor ERP FACTS release, other enhancements are also scheduled for this release. **Call your Infor Channel Partner for more information.**



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