

FieldOffice

Real-time, mobile access to Infor CloudSuite Distribution and SXe.

Remotely Drive Sales, Growth, and Improve Customer Service Levels

If you could give your sales team access to Infor Cloudsuite or SX.e anywhere, at any time, would they be more successful? Imagine the time-saving productivity gains if they could draft quotes, check inventory, provide product literature, and submit orders while on-site.

FieldOffice enables your team to drive more sales more efficiently while improving customer service. This iPad™ based application equips your sales reps with essential functionality to dramatically improve productivity on-the-go with real-time access to critical information.

When connected to the internet, FieldOffice accesses all the information available in Cloudsuite or SX.e. When offline, orders are validated against a local database on the iPad, stored and then processed when reconnected.

Full Features Available on an iPad

FieldOffice was developed to harness the power of the Infor ERP business system and Infor API technology. Pricing, sales tax calculations, add-on charges, credit checks, and much more are all at your fingertips.

Remote Selling On-the-Go

FieldOffice is a great solution for remote sales including field sales, in product showrooms, at tradeshow, and for route sales where products are sold and delivered to the customer off a truck.

Vendor Managed Inventory (VMI)

VMI provides significant value-add back to your customer by eliminating their need to count and reorder the products you sell. The automation tools for both consigned and customer owned inventory streamline counting, replenishment, and invoicing. You're a winner in the process because your customer is buying everything they need from you, building a more loyal and enduring customer relationship.

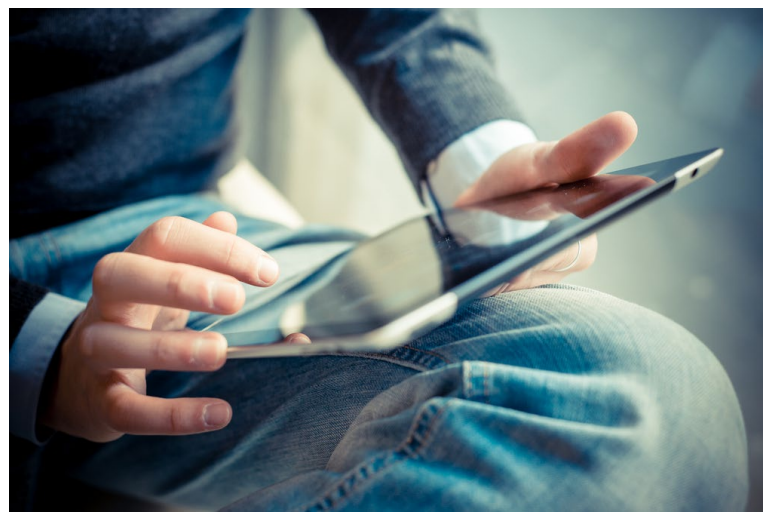
FieldOffice Goes When and Where Your People Go

FieldOffice streamlines the selling process from the salesperson to the business system, dramatically reducing processing time and overhead costs. It enables your sales team to function more efficiently and provide better, faster service to your customers. The app can operate in both a fully connected mode with internet access or offline.

FieldOffice enables your sales reps to use an iPad to:

- Capture customer quotes and submit orders remotely
- Check inventory availability, pricing, credit status
- Edit and check customer notes and contacts
- Look up past order history and customer details
- Access and email product material on demand
- Calculate tax, shipping, discounts, and more

FieldOffice leverages the latest mobile integration technology allowing your sales team to take the power of Infor SX.e wherever they go. The result is improved productivity and better customer service.



FieldOffice Delivers Real-Time, Mobile Access to Infor SX.e

Feature Summary

User profiles and security settings

Restrict customer access by sales rep and ship-to. Option to display costs and margins. Set order margin minimums.

Check item availability information

Inform your customers about product availability with a mere glance at your iPad. Check inventory availability at all warehouses and check for incoming stock. You can also search for substitutions and superseding product.

Review customer credit information

Save time and money by knowing your customer's buying power when you need it most. Drill into receivable transactions.

Review order history

Check on your customer's buying habits, proactively prompt them for reorders and keep them informed on the status of their orders.

Robust distribution ordering functionality

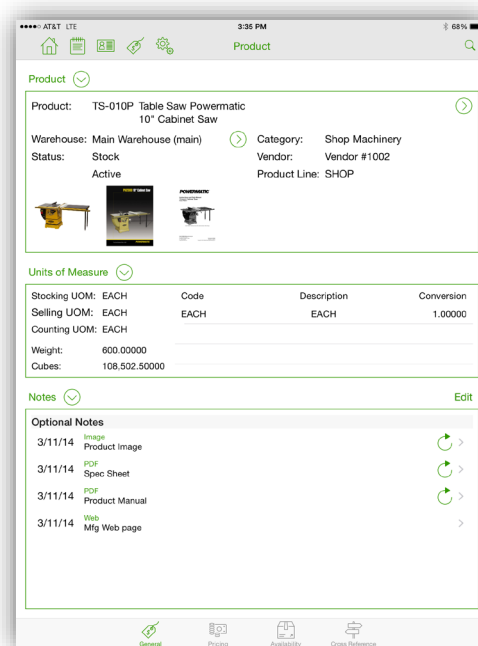
FieldOffice provides a full featured ordering system with a suggested shopping list, support for non-stocks, and the appropriate business rules on your order submissions.

Tender credit cards and scan product bar codes

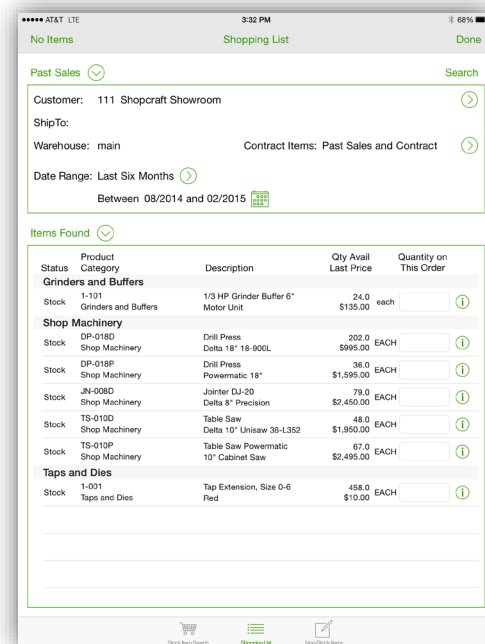
Use the optional credit card reader and Bluetooth bar code scanner to tender credit cards and scan product labels. Close more sales onsite with customers.

Deliver product with your order

Use the 3-step ordering feature to "ship" the product after processing a customer order. Ideal for trade shows or for companies doing route sales.



The **Product Inquiry** screen easily displays text, image, and document notes in addition to other product related data.



The **Suggested Shopping List** is based on the customer's buying history which is very valuable for the sales rep to make informed re-order suggestions.



Corporate Headquarters

Expertek Systems, Inc.
4 Mt Royal Avenue, Suite 140
Marlborough, MA 01752

Call: 508-624-0006

Email: info@expertek.com

expertek.com

Your business technology partner

At Expertek, we understand that business technology solutions can be complex and constantly changing. Let us show you how our technology solutions can help you grow your business more profitably, while we handle the rest.

Learn more about what we can do for you.