



Infor **CloudSuite**  
Distribution



# Infor CloudSuite Distribution

April 2016

*Specialized by industry.  
Engineered for speed.*

# Infor CloudSuite Distribution

## Sales Order Management

- Inside / Outside sales
- Counter sales
- Signature capture
- Special orders
- Flexible inventory allocation
- Available to promise
- Product restrictions
- Cores management

## Financial Management

- General Ledger
- Accounts Payable
- Invoices matched to receipt
- Cash flow analysis
- Accounts Receivable
- AR lock box
- Credit card processing
- Financial statement production

## Sourcing / Procurement

- Demand center
- Color coded priorities
- Warehouse transfers
- Truckload planning
- Non Stock / Special buys
- Centralized purchasing
- Overseas Trade
- Vendor managed inventory

## Value Add Services

- Kit Production
- Build on demand kits
- Pre-built kits
- Work orders
- Multi level BOM
- Labor tracking
- Work in process GL

## Technology/ Platform

- Infor Reporting
- Infor Enterprise Search
- Infor ION
  - Integration
  - Workflow
  - Alerts
- Infor Ming.le
- Cloud Multi-tenant deployment

## Pricing / Rebates

- Price optimization
- Contract pricing
- Special group pricing
- Rebates by customer, vendor, price type or product lines
- Vendor product/price data Import tool

## Inventory Control

- Multiple warehouses per company
- Item cross reference
- MSDS/Hazardous Materials
- Serial/Lot Control
- Demand tracking
- Multiple forecasting methods
- Seasonal Items
- Multiple costing methods
- Physical and cycle counts

## Warehouse Management

- Lot/Serial
- Quantity tracking by bin location
- Shipping/Receiving
- System directed put away
- Cross docking
- Damaged goods routing
- Quality control quarantine
- Multi-site / Warehouse transfers
- Counter sales
- Bar Code Scanning

# Soho User Experience

Infor Ming.le Social Business

Infor Enterprise Search

## Distribution Industry Offering



**Order Management**



**Sourcing/ Procurement**



**Pricing**



**Value Add Services**



**Warehouse Management**



**Inventory Control**



**Rebates**



**Accounts Receivable**



**Accounts Payable**



**General Ledger**

## Technology

**Infor Operational Reporting**

**ION** Integration, Workflow, Alerts,

**Infor Cloud, SaaS**

# Bringing it all together

## Complete distribution solution



CloudSuite

Order Management

Procurement

Warehouse Management

Value Added Services

Pricing/Rebates

Infor ION / IES

Infor Operational Reporting

Training Content



Implementation  
Accelerator

Industry business processes  
pre-configured database & solution



Infor Ming.le™ CE

Comprehensive solution for social  
collaboration, process improvement and  
contextual analytics